

Job Specification Form	
Unique Job Role (UJR):	Inside Sales Advisor
Job Description	
<ul style="list-style-type: none"> Responsible for targeting large volume of leads to reach the sales quota Prospecting and researching potential customer to understand their business Curation of the company's value proposition to prospective customer through remote channels (e.g., phone, email) Negotiation and closing of the sale with the end customer Collaboration with internal stakeholders, when necessary, to address customer needs Familiarity with digital channels and standard computer tools 	
Skill & Competencies	
<ul style="list-style-type: none"> Good Communication Skill Negotiation Skills Customer Service Orientation Analytical Skills Resilient 	
Educational Qualifications Please mention minimum grade/percentage, if over and above organizational guidelines, as well as names of institutes, if applicable)	Graduate /Post-graduate
Years of Experience (minimum & maximum)	2-4 years
What are the organizations that the candidate should have worked for? <i>(Indicate which criteria are mandatory)</i>	
Experience in Telecom/Financial Services (Banking)/DTH/BPO	
Compensation – 3.0 LPA To 5.5 LPA	
Job Type & Location – Work From Office Mumbai	
Knowledge & Skills	
Cross-function collaboration	
Customer experience / Customer service	
Fluency in languages (English & Hindi mandatory)	